



## Continuing Education Tracking Sheet

*CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.*

**Activity Organiser: - AFP Washington DC Metro Area Chapter**

**Date: 21 January, 2011**

**8:30 am – 10:00 am (1.0 pts)**

- Using Cultivation Events to Build Your Donor Base  
Amy Scerba Karazsia, CFRE

**Date: 16 February, 2011**

**12:30 pm – 2:30 pm (1.5pts)**

- Planning to Keep Your Donors Webinar  
John Elliott Joslin, CFRE & Adrian Sargeant

**Date: 25 March, 2011**

**8:00 am – 10:00 am (1.5 pts)**

- The Changing World of Philanthropy: What Your Board Needs to Know  
Bob Ottenhoff

**Date: 15 April, 2011**

**8:30 am – 10:00 am (1.0 pts)**

- Cold Calling and Prospecting  
Armando Zumaya

**Date: 4May, 2011**

**8:00 am – 10:00 am (1.5 pts)**

- Philanthropy’s New Faces  
Mary MacPherson, Patrice Brickman, Mark McIntosh & Liz Norton

**Date: June 21, 2011**

**8:00 am – 10:00 am (1.5 pts)**

- A First Look at Giving USA 2011

**Date: 8 August, 2011**

**12:30 pm – 2:30 pm (1.5 pts)**

- Great Gifts, Great Expectations: Major Gift Fundraising in the New Economy

**Date: 21 September, 2011**

**8:30 am – 10:00 am (1.0 pts)**

- Increasing Your Active DM Donor Base  
Jim Dickman

**Date: 5 October, 2011**

**2:00 pm – 5:30 pm (3.5 pts/session)**

- Fundraising Effectiveness Project  
Kyle G. Hanser, MBA, CFRE & Jackie Koesters

**Date: 28 October, 2011**

**8:00 am – 10:00 am (1.5 pts)**

- Tricky & Sticky: Handling Moral & Ethical Dilemmas  
Bill Bartolini, Ph.D, ACFRE

**Total number of points attained: \_\_\_\_\_**