



Approved Provider for
Continuing Education

CFRE International

Certifying fundraising executives
Setting standards in philanthropy

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CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - AFP Washington DC Metro Area Chapter

Date: 15 February, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Court, Date & Propose: Building Relationships with Your Mid-Level Donors
Lori Held, Julie Price, Kathy Swayze

Date: March 8, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Fundraising Management Doesn't Have to be "Help, My Hair Is on Fire!"
Beth Brummel, Pamela Clapp Larmee

Date: March 16, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Cold Calling for Development Officers
Armando Zumaya

Date: 13 April, 2017

Session 1: 12 pm – 1:00 pm (1.0 pt)

- Webinar: How to Find Prospects in Plain Sight
Rachel Muir

Date: 19 April, 2017

Session 1: 8:30 am – 10:00 am (1.5 pts)

- Beyond Business as Usual--Understanding Cultural Influences in Giving
Dr. Lilya Wagner, Timothy Seiler

Date: May 11, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Successful Strategies For Nonprofit Fundraising Events
Barbara O'Reilly, CFRE, Michelle Powers Keegan, Christina Taylor Serrano, Danielle Altenburg

Date: 16 May, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Improving Endowment Fundraising Results and Endowment Donor Stewardship
Marc Q. Broderick, Brent Smith

Date: 9 May, 2017

Session 1: TBD (1.5 pts)

- CFRE Information Session

Date: June 8, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- How Will Automation and Better Data Change Your Fundraising?
Melissa Wyers, Porter Mason, Chad Stein

Date: 14 June, 2017

Session 1: TBD (1.0pt)

- Giving USA 2017

Date: 21 August, 2017

Session 1: 8:30 AM – 11:00 AM

- AFP Onsite Webinar & Panel Discussion: How to Take Your Legacy Program from Zero to Success!
Betsy Wason, Tim Enstice, Anna Simmonds, William Brown

Date: 12 September, 2017 – 24 October, 2017

Session 1: TBD (10.5pts)

- Fall CFRE Study Group

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/education/my-education-finder/>

Date: 26 September, 2017

Session 1: 12:00 pm – 1:00 pm (1.0 pt)

- Webinar: Why Board Members Hate Fundraising & How to Fix It
TBD

Date: September 28, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Popular Fundraising Practices: How Well Do They Work in Advocacy Organizations
Mary Dillon Kerwin

Date: 19 October, 2017

Session 1: 6:00 pm – 8:00 pm (1.5 pts)

- Unconscious Bias in Diversity & Inclusion
Eugenia V. Colon, CFRE, Leletha Marshall, CISEP, Roi Ewell

Date: 25 October, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Beyond Fundraising to Strategic, Organization-Wide Roles
Kimberly Churches, Nancy Withbroe

Date: 8 November, 2017

Session 1: 12:00 pm – 1:00 pm (1.0 pt)

- Webinar: How to Use Relationship Fundraising to Grow Philanthropy
TBD

Date: November 10, 2017

Session 1: 8:30 am – 10:00 am (1.0 pt)

- Understanding Both Sides- What Do Funders Seek and How to Structure a Win-Win Ask
Joseph T.N. Suarez, CFRE

TotTotal number of points attained: _____